

Version 1.0 /110621

# **INVITATION TO TENDER**

# MOZAMBIQUE

# 07.10.2022

# REF - ITT/SCI-Moz/MPT/2022/009

# Green Climate Fund Simplified Approval Process (SAP) Funding Proposal Design Package

- Lot 1 Completed pre-feasibility study, funding proposal, and additional funding proposal annexes; and,
- Lot 2 Financial and Governance Systems Analysis, including country governance and funding mechanisms (E-SISTAFE).

SUBMISSION DEADLINE: 17:00 ON 07/11/2022

PRE-SUBMISSION CLARIFICATION MEETING: 10:00 ON 14/10/2022

QUESTIONS / CLARIFICATIONS: <a href="mailto:scimoz@savethechildren.org">scimoz@savethechildren.org</a>

FORMAT FOR SUBMISSION : BIDDER RESPONSE DOCUMENT

PART 1 : INVITATION TO TENDER

Introduction to SCI
 Project Overview and Requirements

 Award Criteria
 Instructions & Key Information

### PART 2 : CORE REQUIREMENTS AND SPECIFICATION

Detailed description of SCI's specific requirements (e.g. volumes, delivery dates / locations, product specifications etc).

PART 3 : BIDDER RESPONSE DOCUMENT

Template to be used to submit response to this Invitation to Tender.



## PART 1 – INVITATION TO TENDER

### 1. INTRODUCTION TO SAVE THE CHILDREN

SCI is the world's leading independent organisation for children. We save children's lives; we fight for their rights; we help them fulfil their potential. We work together, with our partners, to inspire breakthroughs in the way the world treats children and to achieve immediate and lasting change in their lives.

**Our Vision** – a world in which every child attains the right to survival, protection, development and participation.

**Our Mission** – to inspire breakthroughs in the way the world treats children and to achieve immediate and lasting change in their lives.

We do this through a range of initiatives and programmes, to:

- Provide lifesaving supplies & emotional support for children caught up in disasters (e.g. floods, famine & wars).
- > Campaign for long term change to improve children's lives.
- > Improve children's access to the food and healthcare they need to survive.
- Secure a good quality education for the children who need it most.
- Protect the world's most vulnerable children, including those separated from their families because of war, natural disasters, extreme poverty or exploitation.
- > Work with families to help them out of the poverty cycle so they can feed and support their children.

For more information on the work we undertake and recent achievements, visit our website.

### 2. PROJECT OVERVIEW

Item	Description		
Description of Goods /	The GCF requires <sup>1</sup> a comprehensive design package for submission as part of a Simplified Approval Process (SAP) Funding Proposal (FP) from an accredited entity. Save the Children (SC) MOZAMBIQUE requires consultancy services to fulfil the following key requirements for its FP. SC has divided these into three lots with consultants able to apply for each individually or all three collectively. They are:		
Services	<ul> <li>Lot 1 – Completed pre-feasibility study, SAP funding proposal, and additional funding proposal annexes; and</li> <li>Lot 2 – Financial and Governance Systems Analysis.</li> <li>Lot 3 - Complete a context overview for Gaza, Manica and Tete provinces considering governance and funding mechanisms, social protection and climate change vulnerabilities, risks, impacts and opportunities for linkage at the decentralized level, with special</li> </ul>		

<sup>&</sup>lt;sup>1</sup> Green Climate Fund: <u>https://www.greenclimate.fund/sites/default/files/document/gcf-programming-manual.pdf</u>



	attention to women, youth, girls and boys, including people with disability.
Outcome of Tender	<b>Contract</b> – the successful supplier(s) will be awarded a 'Contract' which will commit SCI to purchase the specified quantity of goods / services as defined in the contract at the agreed rates.
Duration of Award	Six to Nine Months considering different lot deliverables

Further detail on the specific requirements of the project (e.g., volumes, dates, specifications etc.) can be found in <u>Part 2 (Core Requirements & Specifications)</u> of this Tender Pack.

### 3. AWARD CRITERA

SCI is committed to running a fair and transparent tender process and ensuring that all bidders are treated and assessed equally during this tender process. Bidder responses will be evaluated against four weighted categories of criteria: Essential Criteria, Environmental Impact Criteria, Capability Criteria, and Commercial Criteria.

#### **3.1 ESSENTIAL CRITERIA**

Criteria which bidders **must** meet in order to progress to the next round of evaluation. If a bidder does not meet any of the Essential Criteria, they will be excluded from the tender process immediately. These criteria are scored as 'Pass' / 'Fail'.

#### 3.2 ENVIRONMENTAL IMPACT CRITERIA (10%)

Criteria used to evaluate the impact a supplier has on the environment, local economy and community. Bids will be evaluated against the same pre-agreed Criteria.

#### 3.3 CAPABILITY CRITERIA (50%)

Criteria used to evaluate the bidders ability, skill and experience in relation to the requirements. Bids will be evaluated against the same pre-agreed Criteria.

#### 3.4 COMMERIAL CRITERIA (40%)

Criteria used to evaluate the commercial competitiveness of a bid. Bids will be evaluated against the same pre-agreed Criteria.

### 4. VETTING

Successful bidders must be successfully vetted. This involves checking bidders and key personnel against Global Watch Lists, Enhanced Due Diligence Lists and Politically Exposed Persons Lists.

The vetting of bidders will be completed after the award decision and prior to any contract being signed, or orders placed. If any information provided by the Bidder throughout the tender process is proved to be incorrect during the vetting process (or at any other point), SCI may withdraw their award decision.

### 5. BIDDER INSTRUCTIONS

#### **6.1 TIMESCALES**



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Activity	Date
Issue Invitation to Tender	07/10//22
Pre-Submission Clarification Meeting	14/10/22
Deadline for questions from Bidders	21/10/22
Deadline for Bid Submission	07/11/22
Bid Clarifications	11/10/22
Award Contact	21/11/22

The above dates are for indicative purposes only and are subject to change.

#### **6.2 SUBMISSION FORMAT & BIDDER RESPONSE DOCUMENT**

Bidders wishing to submit a bid **must use the Bidder Response Document template in <u>Part 3</u> of this <b>Tender Pack**. Any bids received using different formats, or incomplete bids, will not be accepted.

This document allows bidders to submit all the required information and be evaluated fairly and equally against the Essential, Capability and Commercial Criteria. Bidders may also be required to submit supporting documentation. Further instructions can be found within the document in Part 3 of this pack.

Bids can be submitted by either:

#### **Electronic Submission via ProSave**

Submit your response in accordance with the guidance provided in the below document:



Sourcing Event v2\_fc

#### Electronic Submission via Email

- Email should be addressed to The Procurement Committee at procurementmoz@savethechildren.org
- Note this is a sealed tender box which will not be opened until the tender has closed. Therefore, do not send tender related questions to this email address as they will not be answered.
- The subject of the email should be "REF ITT/SCI-Moz/MPT/2022/009 Green Climate Fund Funding Proposal Design Package/Bidder Response – 'Bidder Name', 'Date''
- > All attached documents should be clearly labelled so it is clear to understand what each file relates to.
- > Emails should not exceed 15mb if the file sizes are large, please split the submission into two emails.
- > Do not copy other SCI email addresses into the email when you submit it as this will invalidate your bid.

#### 6.4 CLOSING DATE FOR BID SUBMISSION

Your bid must be received, no later than **17:00 ON 07/11/2022** Bids must remain valid and open for consideration for a period of no less than 60 days.

#### 6.5 KEY CONTACTS

All questions relating to the tender should be sent via email to:

Save the Children International scimoz@savethechildren.or
Invitation to tender



Please be advised local working hours are 8.00am to 16.00pm from Monday to Thursday and 8.00am to 13.30pm on Friday. Please allow up to 2 days for a response.

Where the enquiry may have an impact on other bidders within the process, Save the Children will notify all other Bidders to maintain a fair and transparent process.



# PART 2 – CORE REQUIREMENTS & SPECIFICATIONS

#### 1. SPECIFIC REQUIREMENTS

The GCF requires a comprehensive SAP design package for submission as part of a Funding Proposal (FP) from an accredited entity. Save the Children (SC) MOZAMBIQUE requires consultancy services to fulfil the following key requirements for its SAP FP. SC has divided these into three Lots with service providers able to apply for Lots 1& 2 and 3. Service providers national and international can apply for Lots 1&2, where only national service provers can apply for Lot 3. Therefore, Lot 3 is an extension of Lot 1 and 2 – and a very close collaborative approach is expected among different technical teams to deliver a cohesive and time efficient full funding package.

Save the Children will lead the recruitment of Lots 1&2 and 3 separately. However, Lot 3 winner will have to respond technically and prepare the final implementation plan in close coordination with the leader of Lot 1&2.

**Note:** It is recommended that the proposal submitted for Lot 1&2 should price for project management time of Lot 3, to ensure robust coordination, coherence, and timely results.

The Lots include:

- Lot 1 Completed pre-feasibility study, funding proposal, and additional funding proposal annexes;
- Lot 2 Financial and Governance Systems Analysis, including country governance and funding mechanisms (E-SISTAFE); and
- Lot 3 Complete a context overview for Gaza, Manica and Tete provinces considering governance and funding mechanisms, social protection and climate change vulnerabilities, risks, impacts and opportunities for linkage at the decentralized level, with special attention to women, youth, girls and boys, including people with disability.

#### 2. SPECIFICATIONS

D etailed specifications for each Lot can be found in the <u>SC GCFD esign III ToR attachm ent</u>.

#### 3. ADDITIONAL INFORMATION

### PART 3 – BIDDER RESPONSE DOCUMENT

#### I. INTRODUCTION

This document **MUST BE USED** by Bidders wishing to submit a bid. It is linked into 5 sections detailed below:

- <u>Section I Essential Criteria</u>
- <u>Section 2 Capability & Environmental Impact Questions</u>
- <u>Section 3 Commercial Questions</u>
- Section 4 Bidder Submission Checklist

The Bidder is required to sign a copy of the Check list in Section 4 as part of their submission.

#### 2. INSTRUCTIONS



Within each section there are instructions providing guidance to the bidder on what information is required. This guidance details the **<u>MINIMUM</u>** requirements expected by SCI. If a Bidder wishes to add further information, this is acceptable, but the additional information should be limited to only items that are relevant to the tender.

- For the avoidance of doubt, bidders are required to complete all items within the Bidder Response Document unless clear instruction is provided otherwise.
- > If a Bidder does not complete the entire Bidder Response document, their submission may be declared void.
- If a Bidder is unable to complete any element of the Bidder Response Document, they should contact Save the Children through the using the contact details provided for guidance.

By submitting a response, the bidder confirms that all information provided can be relied upon for validity and accuracy.



## **SECTION 1 - ESSENTIAL CRITERIA**

### *INSTRUCTIONS – Bidders are required to complete all sections of the below table.*

Item	Question	Bidder Response	
1	Bidder accepts Save the Children's 'Terms and Conditions of Purchase' and that any business awarded to the bidder will be completed under the Terms and Conditions included in Section 5 of this pack.	Yes / No	Comments / Attachments
2	The Bidder and its staff (and any sub-contractors used) agree to comply with SCI and the IAPG's policies listed in Section 5 of this pack throughout this tender process, and during any future works should the bidder be awarded a contract.	Yes / No	Comments
3	The bidder confirms they are not a prohibited party under applicable sanctions laws or anti-terrorism laws or provide goods under sanction by the United States of America or the European Union and accepts that SCI will undertake independent checks to validate this.	Yes / No	Comments
4	<ul> <li>The Bidder confirms it is fully qualified, licenses and registered to trade with Save the Children (including compliance with all relevant local Country legislation).</li> <li>This includes the Bidder submitting the following requirements (where applicable): <ul> <li>Legitimate business address</li> <li>Tax registration number &amp; certificate</li> <li>Business registration certificate</li> <li>Trading license</li> <li>ID for representative</li> </ul></li></ul>	Yes / No Requirement Legitimate Business Address Tax Registration Number & Certificate Business Registration Certificate and ID for company representative/Director Trading License	Comments Bidder Response / Attachments
5	The service suppliers to provide a solid in-country technical presence to ensure effective coordination with relevant government and non-government institutions. This should consider experience in the field of: Climate Change Adaptation, Planning and financing mechanisms Social Protection	Yes / No Climate Change Adaptation Planning and Financing mechanisms Social Protection	Comments
6	The Service Provider provides a clear methodology, detailed workplan and budget.	Yes/No Methodology	Comments



		Detailed Workplan	
		Budget	
7	GCF Funding Proposal development experience.	Yes / No	Comments
8	Experience of GESI analysis and integration	Yes / No	Comments
9	Experience in sectors such as Social Protection,	Yes / No	Comments
	Livelihood or Green Jobs	Social Protection	
		Livelihood	
		Green Jobs	
10	Experience working with key government institutions	Yes / No	Comments
	in Mozambique, especially MEF, MTA, INAS and INGD		

### SECTION 2 – CAPABILITY & ENVIRONMENTAL IMPACT QUESTIONS

# Instructions – Bidders shall respond to all appropriate sections and tables below depending on which Lot(s) they are responding to.

Lot 1 - C om pleted pre-feasibility study, SA P funding proposal, and additional funding proposal annexes Bilders are expected to submit a 10-12-page response plus annexes organised by the sections below.

- 1. About the organisation (1 page), including experience developing GCF funding proposals
- 2. 0 verview of M ozam bique and / Southern A frican experience (1 page)
- 3. Suggested approach to undertaking the work to the expected GCF standards (5 pages)
  - i. Design (500 words)
  - ii. Feasibility study (500 words)
  - iii. Linking climate rational to project activities, and project activities to adaptation barriers (300 words)
  - iv. A seessing the context of G aza, M anica and Tete provinces considering the environm ent and C C in pact to vulnerable groups, especially girls and boys (300 w ords)
  - v. Gender and Social Inclusion (300 words)
  - vi. Environm entaland socialsafeguarding (300 words)
  - vii. Financial and Econom ic analysis (300 words)
- 4. O verview of the design team (15 pages)
- 5. Financial proposal (1 page)
  - i. Summary of costs
  - ii. Breakdown of daily fees (by individual, days and fees)
  - iii. Rein bursables (eg travel, hotels, com munication other direct expenses)
- 6. Proposed work schedule and timelines (1 page / table)
- 7. O rganisational Impact Actions describe how the organisation reduces environmental impact.
- This may be through a sustainability strategy, off-sets, or other means. (500 words) 8. Annexes:
  - i. Sum marised CV of team members. Max 3 pages per CV. If possible, with link to Linked In profile



ii. Table of precis of experience on sim lar projects (approx.5 m ost relevant)

	Lot 1 – Completed pre-feasibility and feasibility studies, funding proposal, and additional funding proposal annexes				
Item	Question		Bidder Response		
1	REFERENCES	Client Name	Contact Details (Name & Email)	Project Description	
	Bidder shares two (2) examples of their experience in providing services similar to those included within the scope of this tender.	1)			
	Examples provided must be for similar projects within a similar environment / context to that in which Save the Children operates, and within the last two (2) years.	2)			
	(Note – the Bidder must ensure that for any client references shared, the nominated client is happy to be contacted / visit by Save the Children)	3)			
	It is <b>recommended</b> that at least 2 references will indicate strong experience working with GCF successful proposal development; and 1 reference from one Mozambican institution (Government, Organization or Private Sector).				
2	Bidder provides national expert/counterpart two (2) examples of their in providing services like those included with the scope of this tender (provide full CV of team members).	Bidder F	Response	Attachment(s)	

#### Lot 2 - Financial and G overnance System sAnalysis

Bilders are expected to submit a 10-12-page response plus annexes organized in the sections below .

- 1. About the organisation (1 page)
- 2. O verview of M ozam bican and /or Southern A frican experience (1 page)
- 3. Suggested approach to undertaking the work to the expected GCF standards (5 pages)  $\,$ 
  - i. Design (500 words)
    - ii. Complete financial system analysis summary report (500 w ords)
    - iii. Complete Executing Entity Financial Management Capacity Analysis (500 w ords)
    - iv. Risk Analysis (300 words)
- 4. Overview of the design team (15 pages)
- 5. Financial proposal (1 page)
  - v. Summary of costs
  - vi. Breakdown of daily fees (by individual, days and fees)
  - vii. Rein bursables (eg travel, hotels, com munication other direct expenses)
- 6. Proposed work schedule and timelines (1 page / table)
- 7. O rganisational In pact A ctions describe how the organisation reduces environm ental in pact. This may be through a sustainability strategy, off-sets, or other m eans. (500 w ords)



8. Annexes:

- viii. Sum marised CV of team members. Max 3 pages per CV. If possible, with link to Linked In profile
- ix. Table of precis of experience on sin lar projects (approx.5 m ost relevant)

	Lot 2 – Financial Systems Analysis			
Item	Question		Bidder Response	
1	<b>REFERENCES</b> Bidder shares two (2) examples of their experience in providing services similar to those included within the scope of this tender. Examples provided must be for similar projects within a similar environment / context to that in which Save the Children operates, and within the last two (2) years. ( <i>Note – the Bidder must ensure that for any client references shared, the nominated client is happy to be contacted / visit by Save the Children</i> ) It is <b>recommended</b> that at least 2 references will indicate strong experience working with GCF successful proposal development; and 1 reference from one Mozambican institution (Government, Organization or Private Sector).	Client Name           1)           2)           3)	Contact Details (Name & Email)	Project Description
2	Bidder provides national expert/counterpart two (2) examples of their in providing services like those included with the scope of this tender.	Bidder F	Response	Attachment(s)

Lot 3 - C om plete a context overview for G aza, M anica and T ete provinces considering the environm ent and C C im pact and challenges to m ost vulnerable groups, with special attention to girls and boys including people with disability.

Bilders are expected to submit a 10-12-page response plus annexes organized by the sections below.

- 1. About the organisation (1 page), including experience developing GCF funding proposals and working with key government institution at central level and in Gaza, Maniza and Tete provinces.
- 2. O verview of M ozam bique and / Southern A frican experience (1 page)
- 3. Suggested approach to undertaking the work to the expected GCF standards (5 pages) iii. Design (500 words)
- iv. Feasibility study (300 words)
- v. Linking climate rational to project activities, and project activities to adaptation barriers (300 words)
- vi. A seessing the context of G aza, M anica and Tete provinces considering the environment and CC in pact to vulnerable groups, especially girls and boys (300 w ords)
- vii. Stakeholder Consultation and Validation Report (300 words)



- viii. Map indicating the location of proposed interventions and the impact of drought to youth and children (boys and girls) (500 words).
- ix. Gender and Social Inclusion (300 words)
- x. Environm entaland socialsafeguarding (300 words)
- xi. Mozam bique experience on the development of the Adaptive Social Protection (300 words)
- 4. O verview of the design team (15 pages)
- 5. Financial proposal (1 page)
- xii. Summary of costs
- xiii. Breakdown of daily fees (by individual, days and fees)
- xiv. Rein bursables (eg travel, hotels, com m unication other direct expenses)
- 6. Proposed work schedule and timelines (1 page / table)
- 7. O rganisational In pact Actions describe how the organisation reduces environm ental in pact. This may be through a sustainability strategy, off-sets, or other m eans. (500 w ords)
- 8. Annexes:
- xv. Summarised CV ofteam members.Max 3 pages per CV. If possible, with link to Linked In profile
- xvi. Table of precis of experience on sin lar projects (approx.5 m ost relevant)

Lot 3 – Complete a context overview for Gaza, Manica and Tete provinces considering governance and funding mechanisms, social protection and climate change vulnerabilities, risks, impacts and opportunities for linkage at the decentralized level, with special attention to women, youth, girls and boys, including people with disability.

Item	Question		Bidder Response	
1	REFERENCES	Client Name	Contact Details (Name & Email)	Project Description
	Bidder shares two (2) examples of their experience in providing services similar to those included within the scope of this tender.	1)		
	Examples provided must be for similar projects within a similar environment / context to that in which Save the Children operates, and within the last two (2) years.	2)		
	(Note – the Bidder must ensure that for any client references shared, the nominated client is happy to be contacted / visit by Save the Children)	3)		
	It is <b>recommended</b> that at least 1 references will indicate strong experience working with GCF successful proposal development; and 2 reference from one Mozambican institution (Government, Organization or Private Sector).			
2	Bidder provides national expert/counterpart two (2) examples of their in providing services like those included with the scope of this tender (provide full CV of team members).	Bidder R	esponse	Attachment(s)





# SECTION 3 – COMMERCIAL QUESTIONS

DELIVERABLE	LEAD PERSONNEL	HOURLY/ DAILY RATE/ UNIT COST	QUANTITY	TOTAL PRICE
OTHER COSTS				
Travel				
Other reimbursable				
costs				
Taxes and fees (consider Mozambican				
law)				
		1	TOTAL COST	
	OTHER CON	IMERCIAL CONSID	ERATIONS	



Duration for which pricing can be fixed	
City and Country where the firm/lead personnel are based	
Indicate the % of the total is allocated to virtually and presential (in the country) work.	

## **SECTION 4 – BIDDER SUBMISSION CHECKLIST**

We, the Bidde	We, the Bidder, hereby confirm we have completed all sections of the Bidder Response Document:				
No	Section	Please Tick			
1.	Section 2 – Essential Criteria				
2.	Section 3 – Capability & Environmental Impact Questions				
3.	Section 4 – Commercial Questions				

We, the Bidder, confirm we have uploaded all of the required information and supporting evidence:

Section	Required Document / Evidence	Please Tick
	Proof of legitimate business address	
	Copy of tax registration number & certificate	
	Copy of business registration certificate	
Essential Criteria Evidence		
	Completed Bidder Response Document	
Capability Criteria Evidence		
	Supporting Financial Documents	
	Completed 10-12-page Response	
Commercial Criteria Evidence	Completed Bidder Response Document	
We, the Bidder, hereby confirm	we compliance with the following policies and rec	uirements:
Policy	Policy / Document	Signature

	Ć	Save the Children
Terms & Conditions of Bidding	1. Terms & Conditions of Biddir	
Terms & Conditions of Purchase	TERMOS E CONDICOES DE COM	
Child Safeguarding Policy	Child Safeguarding Policy.pdf	
Anti-Bribery & Corruption Policy	Anti-Bribery & Corruption Policy.pc	
Human Trafficking & Modern Slavery Policy	Human Trafficking & Modern Slavery Pc	
Protection from Sexual Exploitation & Abuse	Protection from Sexual Exploitation 6	
Anti-Harassment, Intimidation & Bullying Policy	Anti-Harasssment, Intimidation & Bully	
IAPG Code of Conduct	IAPG Code of Conduct for Agencie	

We confirm that Save the Children may in its consideration of our offer, and subsequently, rely on the statements made herein.

Signature:	
Name:	
Title:	
Company:	
Date:	